

# California Legislature

## SENATE COMMITTEE ON GOVERNMENTAL ORGANIZATION

BILL DODD  
CHAIRMAN



STAFF  
FELIPE LOPEZ  
CHIEF CONSULTANT  
BRIAN DUKE  
CONSULTANT  
MONIQUE GRAHAM  
COMMITTEE ASSISTANT

### A G E N D A

#### INFORMATIONAL HEARING SENATE GOVERNMENTAL ORGANIZATION COMMITTEE

Tuesday, November 30, 2021  
1:30 p.m.  
Room 4203, State Capitol

#### **Direct to Consumer Shipping in California: Possible Framework for Expansion**

##### **I. Opening Remarks**

Bill Dodd, Chair, Senate Governmental Organization Committee  
Ben Allen, Senator, California 26<sup>th</sup> Senate District

##### **II. Overview of Direct to Consumer Shipping Laws in California**

Matthew Botting, General Counsel, Department of Alcoholic Beverage Control  
Tim Schmelzer, Vice President, California State Relations, Wine Institute

##### **III. Benefits of Expanding Direct to Consumer Shipping in California**

Alex Vilicana, CA Artisanal Distillers Guild & Owner of RE:FIND Distillery & Vilicana Winery  
David Ozgo, Senior Vice President, Economic & Strategic Analysis, Distilled Spirits Council  
Eric Gregory, President, Kentucky Distiller's Association  
Natalie Cilurzo, CA Craft Brewers Association & Co-Owner of Russian River Brewing Company

##### **IV. Concerns With Expansion of Direct to Consumer Shipping in California**

Heather Calio, Senior Director, State Affairs, Wine & Spirits Wholesalers of America  
David Creager, Advocate, California Beer and Beverage Distributors  
Marlon Oram Mansour, President, Neighborhood Market Association of San Diego  
Steve Beck, Business Representative, Teamsters Local 853

##### **V. Public Comment**